

Phi Mu Delta National Council
Winter Meeting Minutes

April 5-7, 2019

I. Strategic Planning Meeting: *Call to order at 9:04 a.m.*

II. Roll call

Ryan Grogan, President

Ronnie Brown, Vice President-absent

Joseph Thompson, Treasurer

José Rosario, Secretary-absent

Richard Winter, Member-at-Large

Paul Kittle, Member-at-Large

Tim Schafer, Collegiate Representative

Thomas Moran, Collegiate Representative-absent

Thomas Murphy, Executive Director

Foundation Members

Michael Mallon, Foundation Chairman

William Foran, Foundation Vice-Chairman (attended via video conference)

Rick Schlager, Foundation Director

Eric Etkin, Foundation Director

III. Executive Director's Welcome

- Executive Director Murphy shared that Phi Mu Delta experienced some challenges in recruitment during this year. The National Office staff are analyzing trends on a national scale to identify current concerns within Fraternity and Sorority Life and isolate the concerns that may be specific to Phi Mu Delta.
- Council members and Foundation leadership engaged in a conversation about the sociopolitical climate that surrounds Greek Life (e.g. media and culture, institutional suspensions) and poses difficulties for the organization.
- In response to this, supports will continue to be provided to assist smaller chapters at risk of closure.

IV. Discussions

A. Recruitment

- The team has come together with the idea to create a Special Recruitment Operations team, which would be a team of alumni, who will follow a recruitment program written by Brother Sam Waltermeyer, and they will engage in training together. They will then get assigned a handful of chapters who they will work with through the year. They will receive a \$500 stipend a year, for their work.
- Brother Schafer shared this may be helpful and understands that the additional costs associated with low recruitment may increase chapter costs.
- Our focus on expansion may not be within the Northeast. We need to focus on the northern South, and the Mid-West. For example, there is an interest in states like Tennessee, Kentucky and Indiana.
- Currently, there is a specific focus on chapter size to promote sustainability and reduce member burn-out.

B. Accreditation

- Foundation Leadership and Council members reviewed the new accreditation process developed by the National Office staff. Brother Schafer provided feedback that this new process adequately measures chapter success and stated his support.

V. Report from D. Hall

- Please see attached presentation

VI. Strategic Planning

- Please see attached presentation from John Mountz. Council members and Foundation leadership engaged in preliminary goal-setting for the new strategic plan

VII. Adjournment *at 5:14p.m.*

I. Council Meeting: *Call to order at 8:02 a.m.*

II. Roll call

Ryan Grogan, President

Ronnie Brown, Vice President-absent

Joseph Thompson, Treasurer

José Rosario, Secretary-absent

Richard Winter, Member-at-Large

Paul Kittle, Member-at-Large

Tim Schafer, Collegiate Representative

Thomas Moran, Collegiate Representative-absent
Thomas Murphy, Executive Director

III. Approval of minutes from last meeting

- Brother Winter motion; seconded Brother Thompson. Minutes were approved unanimously

IV. Reports

- No reports at this time.

V. Old Business

a) Council Giving

- Council giving plan was proposed to be \$50 a month, totaling to \$600. Brother Kittle inquired about the current standards for giving among other organizations. Executive Director Murphy did not have that data available but will collaborate with FEA to provide some information
- Motion from Brother Kittle to increase giving to \$50 a month or \$600 annually, starting July 1st 2019. Second from Brother Thompson; unanimous vote.

VI. New Business

a) Good Samaritan Policy

- Council members discussed the functions and goals of this policy to gain clarification. Policy language was edited to reflect clarity *see attached policy*
- Motion from Brother Schafer to approve the two-part Good Samaritan policy, and to amend the National Bylaws to include the policy. Second from Brother Thompson; unanimous vote.

b) NIC Alcohol by Volume Policy

- The National Fraternity would like to adopt a risk management policy as recommended by the NIC in order to remain current with best practices.
- Motion from Brother Kittle to approve the addition of the ABV policy to the Risk Management policy. Second from Brother Murphy; unanimous vote.

c) Budget

- Executive Director Murphy presented a budget with costs and membership contributions. The membership estimations are conservative due to low recruitment.

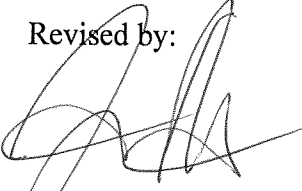
There will need to be an ongoing effort to increase the Foundation's support to assist the National Fraternity.

- Motion from Brother Winter to approve the budget as amended. Second from Brother Schafer; unanimous vote.

VII. Adjournment

- Motion to adjourn from Brother Schafer and seconded by Brother Winter at **9:16 a.m.**

Revised by:



José R. Rosario
National Secretary